

## Message Text

UNCLASSIFIED

PAGE 01 SYDNEY 01068 010613 Z

14

ACTION COME-00

INFO OCT-01 EA-04 ADP-00 EB-05 RSR-01 RSC-01 /012 W

----- 073470

R 010450 Z MAY 73

FM AMCONSUL SYDNEY

TO SECSTATE WASHDC 0000

UNCLAS SYDNEY 1068

E. O. 11652: N/ A

TAGS: ETRD, AS

SUBJ: PRIVATE TRADE OPPORTUNITY

REF: A-2660

1. 602 AUSTRALIA

2. 06 SYDNEY

3. P-0236

4. 043073

5. 352224 X, 3522244, 3522245, 3522248

6. 24

7. 27

8. S. HAFFNUNG & COMPANY LTD SYDNEY

ATTN: MR. A HELLYER, ASSOCIATE CIRECTOR

9. R, A, D

10. 32-38 BOWDEN ST , ALEXANDRIA, NSW 2015

11. AUSTRALIA

12. AGRICULTURAL HAND SPRAYERS; HOSE- END SPRAYERS;

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SYDNEY 01068 010613 Z

HAND FLAME SPRAYERS; HAND- DRIVEN SPRAYER PUMPS.  
HOFFNUNG & CO. IS SEEKING AGENCY REPRESENTATION.  
IT IS A LARGE CORP WITH ALMOST 2,000  
EMPLOYEES, AN ANNUAL SALES VOLUME OF AROUND  
A70 MILLION AND A WORKING CAPITAL OF A11.5  
MILLION. HOFFNUNG HAS 8 RETAIL HARDWARE AND FANCI-  
GOODS STORES THROUGHOUT AUSTRALIA, 5 SHOWROOMS AND  
OFFICES, I. E. ONE IN EACH STATE, PLUS A NUMBER OF  
WHOLESALE WAREHOUSES.

13. THE COMPANY, WHOSE SHARES ARE MAINLY HELD IN THE  
U. K., HAS NO U. S. REPRESENTATION PRESENTLY. IT IS  
AN OLD- WELL- ESTABLISHED AND RELIABLE COMPANY WITH  
EXCELLENT SALES OUTLETS LOCALLY.

14. JAMES C. MARSHALL. HANNAH

UNCLASSIFIED  
NMAFVVZCZ

\*\*\* Current Handling Restrictions \*\*\* n/a  
\*\*\* Current Classification \*\*\* UNCLASSIFIED

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 01 MAY 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973SYDNEY01068  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** n/a  
**Errors:** n/a  
**Film Number:** n/a  
**From:** SYDNEY  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1973/newtext/t19730533/aaaahkeu.tel  
**Line Count:** 79  
**Locator:** TEXT ON-LINE  
**Office:** ACTION COM  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** A-2660  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** martinml  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 22 OCT 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <22-Oct-2001 by cunninfx>; APPROVED <06-Feb-2002 by martinml>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** <DBA CORRECTED> mcm 971117  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** ETRD, AS  
**To:** COME  
SECSTATE WASHDC  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005